Electric cars: Opportunities and implications for utilities

Smart Utility Forum

18th March 2010

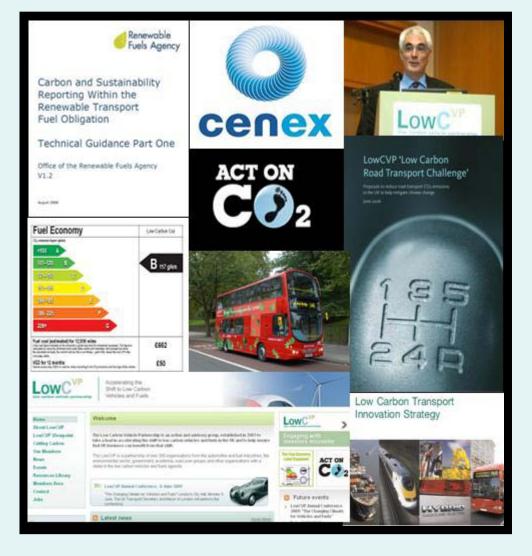
Greg Archer Managing Director Low Carbon Vehicle Partnership



Low Carbon Vehicle Partnership

Accelerating a sustainable shift to low carbon vehicles and fuels in the UK

Stimulating opportunities for UK businesses





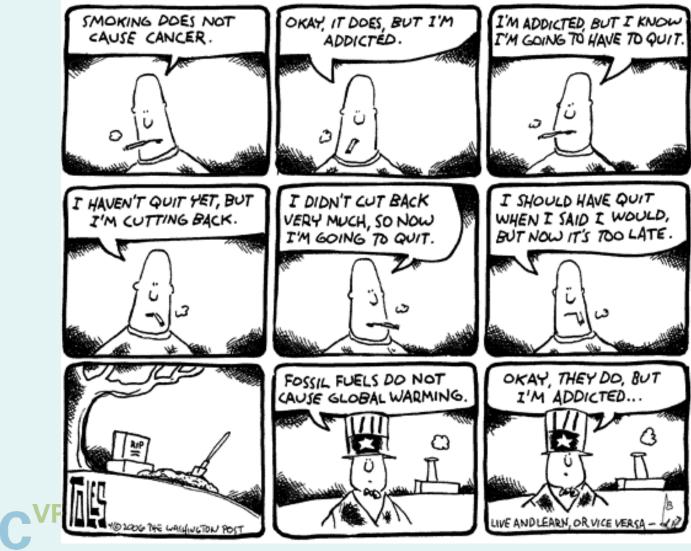
Outline

- □ The scale of the challenge
 - Transport GHG-emissions
 - EV CO2 benefits
- The market potential for EVs
 - Technology options
- Key challenges
 - Batteries
 - Consumer acceptability
- Alternative business models
- Supply constraints and opportunities
 - Grid impacts
- UK support
- Conclusions



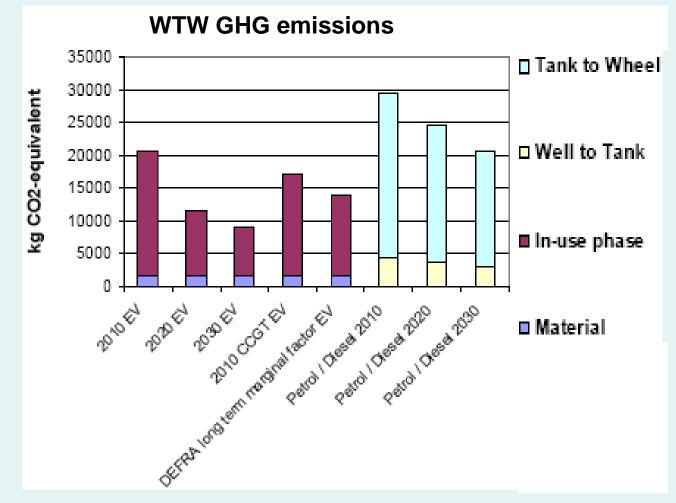


Transport fuel use is forecast to double by 2050 -Petroleum accounts for 99% of current use



low carbon vehicle partnership

EVs deliver security of supply & CO2 benefits which will increase as the grid is decarbonised





Cenex / Arup 2008

There is global momentum towards electrification of transport

EVs address key geopolitical concerns:

- Climate
- Energy security
- Peak oil
- Early consumer interest as sustainable, cool, high technology products
- Substantial public funding of RD&D
- Investment & commitment from global OEMs

But ... early visionary vehicles do not create a mass market









A limited range of electric vehicles are becoming available - with more to follow



Toyota FT EVII - 2012 Toyota Prius PHEV - 2011

Nissan Leaf – 2010 (not EU)



Mitsubishi MiEV – 2010 Citroen Evie – 2011

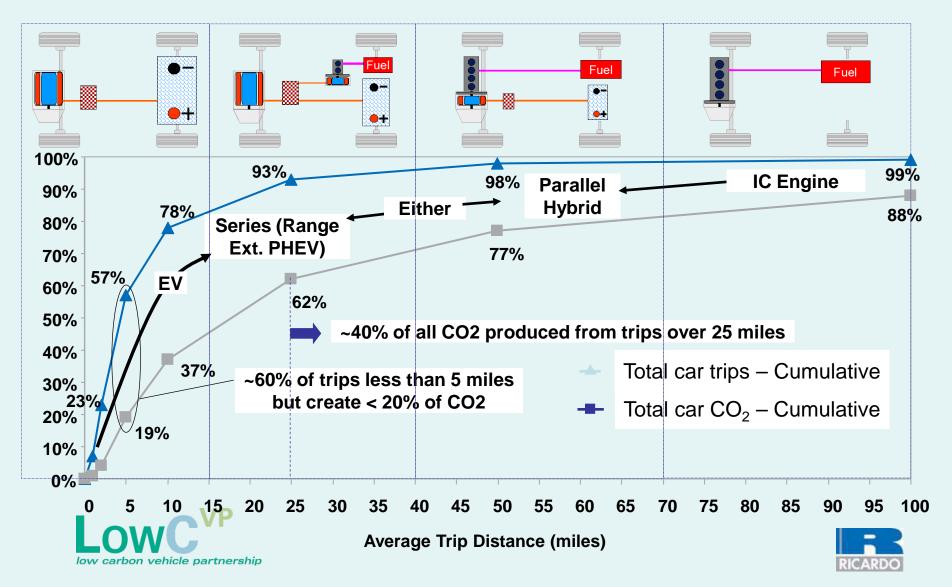
Renault Fluence – 2011 (not EU) + others



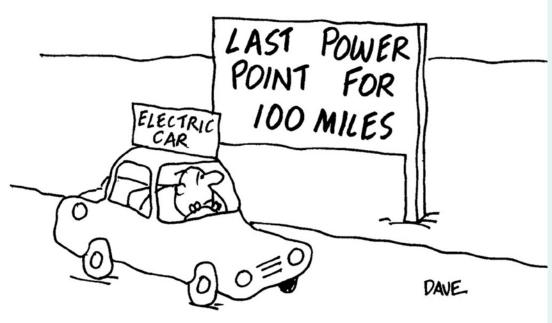
Vauxhall Ampera - 2011



Technology will be tailored to the application: EV for city use, PHEV or parallel hybrid for medium length journeys; IC for long journeys



There are substantial technical and commercial barriers making widespread, rapid consumer uptake unlikely





- Battery performance limits range
- Battery cost constrains market
- Battery reliability / lifetime uncertain
- Home recharging constrained
- Limited vehicle availability
- Pathway to profit highly uncertain
- Consumer acceptability low
- Safety concerns must be allayed
- Immature supply chain

Electric vehicles will only appeal to most carbuyers with significant incentives

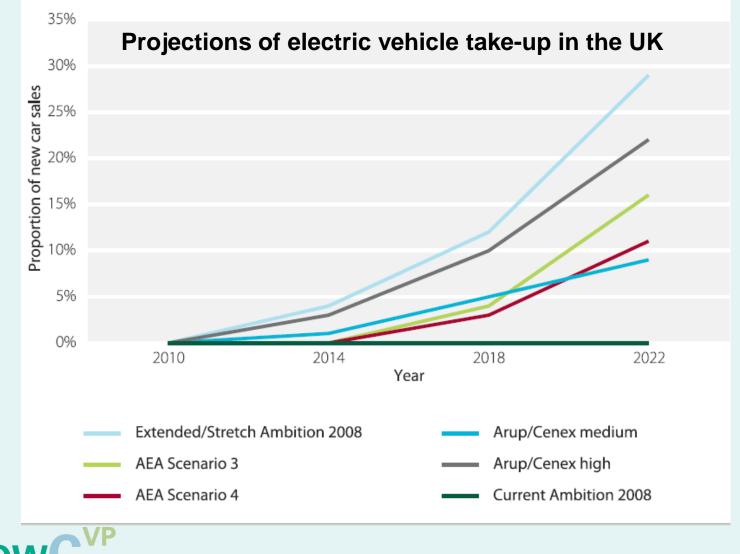


EV users are educated, relatively affluent, multi-car households with off-road parking

- High capital costs key purchase determinant
 - Leasing options likely
- Fuel-cost savings heavily discounted
- Requirement for very high range
- Range anxiety reduces usage to 33-50% of technical range
 - Fast charging / battery swap builds confidence
- Low willingness to pay beyond early adopters
- Limited availability of recharging infrastructure
- New technology aversion



Market uptake is highly uncertain – depending upon public acceptability, battery costs / subsidies



low carbon vehicle partnership

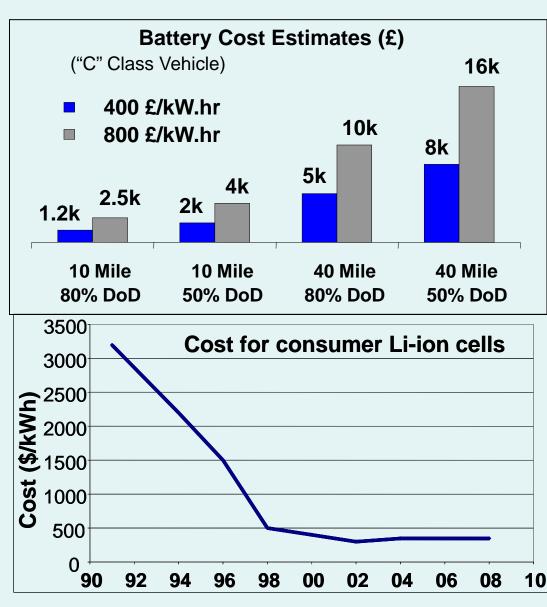
Climate Change Committee 2009

There are complex interactions between vehicle range & battery depth of discharge, lifetime & cost



- Li-ion currently c\$1750/kwh
- Outlook battery price for automotive applications c\$1000/kwh
- Cost must be reduced to c\$400/kwh for EV city cars to be competitive
- PHEV applications more likely outside city applications
- Cell price stable high cost of raw materials
- Technology breakthrough necessary for widespread adoption





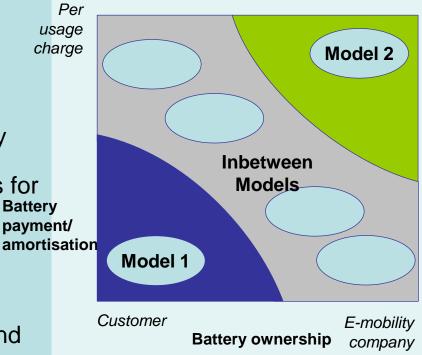
A range of business models are being considered - the pathways to profit remains uncertain

Model 1

- Vehicle manufacturer sets battery standard for its own vehicle range and markets vehicle including battery
- Utility company sets up charging infrastructure
- Customer buys vehicle including battery and charges battery at charging station (home, e-charging station, ...) and pays for electricity consumption only
 Battery payment/

Model 2

- E-mobility company sets the battery standard and owns the battery
- E-mobility company sets up charging and battery exchange infrastructure
- Customer charges battery at charging station or swaps complete battery
- Customer pays for electricity consumption and battery amortisation

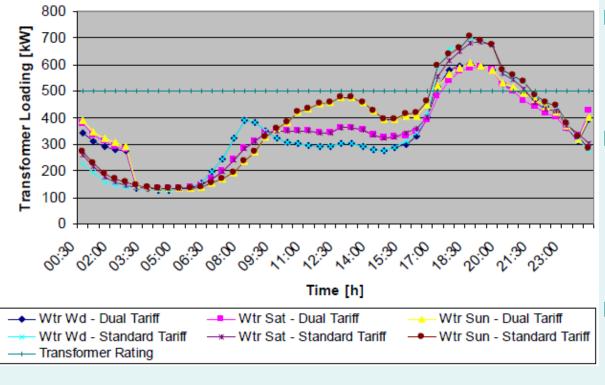




Grid impacts are manageable – particularly with smart metering

Element Energy 2009

Impact of smart-metering (dual tariffs) on transformer loading



vehicle partnership

Scenario 1 - Slow Charging @ Home

EV share of national electricity production

- 2020 0.1 - 2%

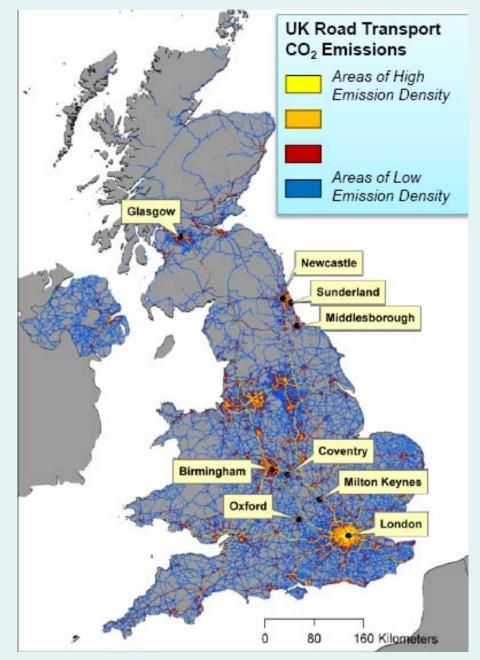
- 2030 1 - 8%

- Smart metering with differential pricing can discourage peak demands
- Could create night-time base load for renewables
 - Flattening of daily demand profile will create efficiencies for generators
- Some local grid reinforcement may be needed in peak uptake locations

Strong UK Government support programme for electrification of transport

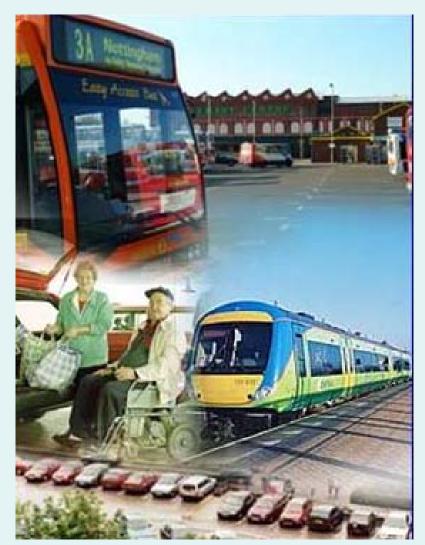
- Creation Office of Low Emission Vehicles
- £250M purchase support fund for cars
 - 2011-14
 - £5k per vehicle
- 140M Low Carbon Vehicle Innovation Platform
- £30M infrastructure support
 - Plugged-in-Places
- **£5M Ultra-low carbon car competition**
 - 340 vehicles
 - Joint cities demo programme
- £20M public procurement support for electric vans





ETI 2009

Technology alone cannot sufficiently reduce transport emissions EVs are not a silver bullet – but will perform a major role from 2025+





2000

2004



2006

2008+

Key messages for utilities

- EVs will play an important role in reducing transports dependency on oil and reducing GHG-emissions in the longer term
- EVs are likely to be be one of a portfolio of low carbon technology solutions
 - Early visionary vehicles do not make a mass market
- □ There are significant barriers to EV market adoption, notably:
 - Battery cost and performance
 - Car buyer acceptability
 - Availability of practical recharging solutions
- To 2020-5, market penetration is likely to be modest even with generous incentives
 - These are long-term opportunities don't expect quick returns
- New E-mobility business models are likely to be important
 - Opportunities for new market entrants
- Grid impacts are generally small and will be alleviated by smart-metering
 - Local distribution network may require reinforcement in some areas
 - EVs provide an important new use for overnight baseload capacity
- Second-hand batteries could be used for energy storage



Thank you for your attention

Any Questions?

020 3178 7860 The Low Carbon Vehicle Partnership

secretariat@lowcvp.org.uk

www.lowcvp.org.uk



